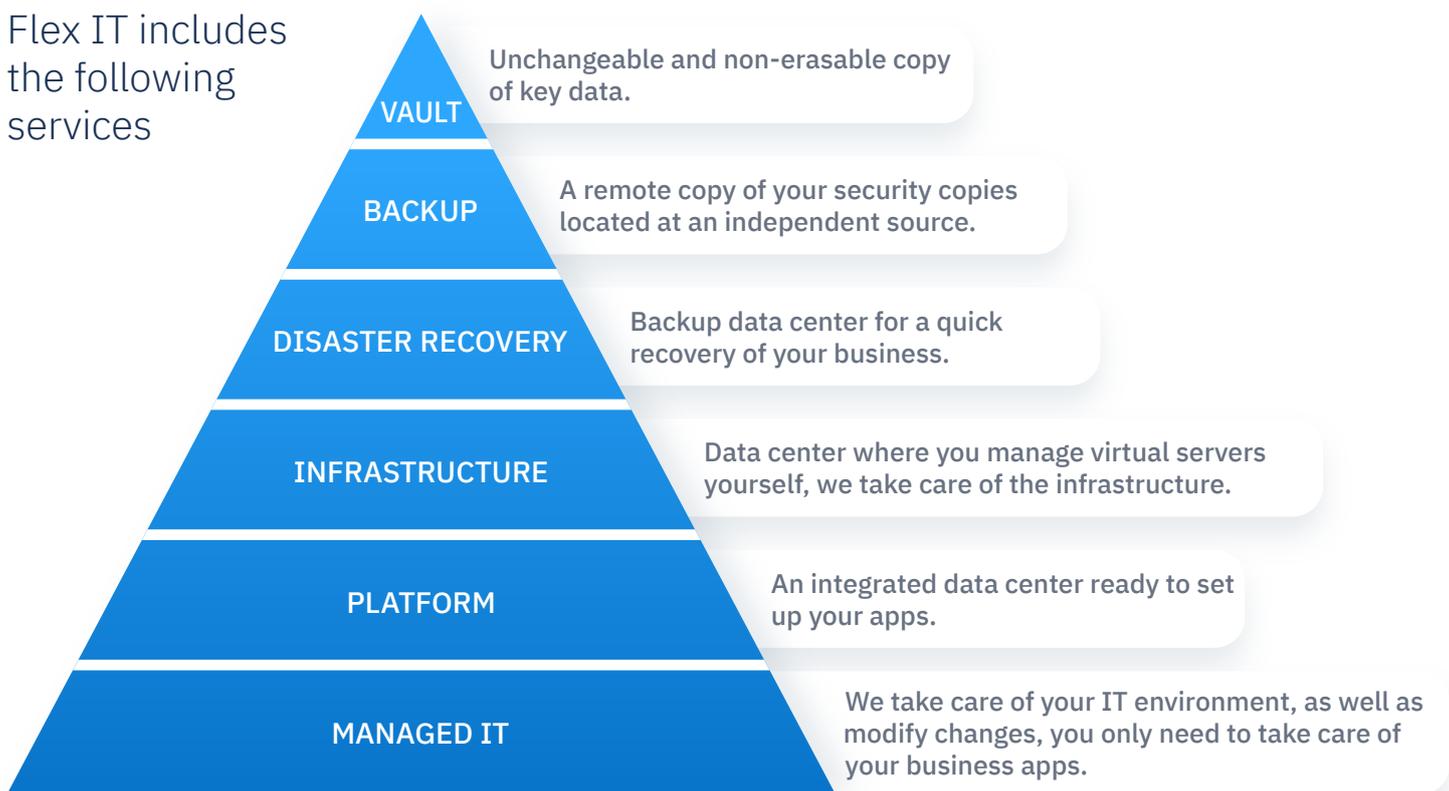


# Flex IT – Integrated and secure customized cloud

## What is Flex IT?

**Flex IT is NIL's public cloud and an alternative to the big ones.** It offers virtually all the IT services that small and medium-sized businesses need to do business today. At the same time, we provide significantly greater flexibility, data storage in Slovenia, the highest level of cyber defense within the NIL Security Operations Center (SOC) and support and assistance, which is just a call away.

Flex IT includes the following services



- **Infrastructure as a Service (IaaS)** - a data center where you manage virtual servers yourself and we take care of the infrastructure
- **Platform as a Service (PaaS)** - a fully prepared data center for the installation of your applications
- **Disaster Recovery as a Service (DRaaS)** - a backup data center for instant recovery of your business
- **Backup as a Service (BaaS)** - a remote copy of your backups on independent media
- **VAULTaaS** - a permanent copy of key data
- **ITaaS** - we take care of your entire IT environment through everyday life and implement changes, the client only manages business applications

Managing your public cloud with Flex IT is based on a clear goal: to offer data center services that are safer, more reliable, more flexible, standardized, and supported by the highest level of customer IT infrastructure with NIL Assist services.

*“Adaptable service with constant support and counseling”*

#### Flex IT advantages

- adaptability to the specific client needs,
- local and highly trained support, high responsiveness,
- pre-agreed fixed cost, no load measurement and transparency for upgrades,
- high quality equipment from leading manufacturers,
- maximum security, including the available 24/7 Security Operations Center (SOC),
- data in Slovenia, enabled fast physical access, and
- management option.

Along with the Flex IT platform, you get consulting and implementation services that facilitate the transition from private to public infrastructure, or the simultaneous use of both infrastructures in a hybrid cloud.

On the Flex IT platform, we can host your applications that are part of your existing closed information system, or e-services open to the Internet.

*“Unburden your IT - let your IT professionals deal with a bright future for your company ”*

#### Advantages for your IT department:

- you focus on development and business processes, and we, as part of the Flex IT services, take over your information system into full management (monitoring of operations, elimination of errors, implementation of changes),
- Flex IT platform, designed for high security requirements. Operational reliability is also suitable for environments with low-risk tolerance,
- we adapt the platform to your technological requirements,
- we can meet the needs of technologically complex application systems.

#### Flex IT business advantages:

- **The most predictable IT platform in the region** provided with a combination of technological (secure and reliable infrastructure), process (highest quality management), and legal (contractual relationship, agreed service levels) building blocks.
- **Fast provision of infrastructure and platform** in the public cloud immediately after signing the contract, which can significantly shorten the time of your arrival on the market or speed up your internal innovation cycle.
- **Cost optimization** because your leased resources are implemented on a dynamic infrastructure, you pay for Flex IT services according to consumption and need, which is also more affordable due to better utilization.
- **A tailor-made solution on the Flex IT platform**, as we offer greater flexibility to your requirements – we do not offer predefined service packages.

*“With unlimited resources available, you only pay for the actual consumption”*

We offer you an alternative that answers all the following shortcomings of the biggest providers:

| NIL'S FLEX IT  | GLOBAL GIANTS  |
|--|--|
| <b>Adapted</b> to the user.  | <b>A gap</b> between the offered services and actual needs.  |
| Virtually <b>without changes</b> for the IT team.  | Completely <b>new management</b> .   |
| Verified NIL Assist <u>user support with the highest SLA (Service Level Agreement)</u> and transparent contracts.<br>Top experts, <b>local Slovenian support</b> . | Harder to comply with SLAs as (USA) service providers insist <b>on foreign legislation</b> , which makes it more difficult to solve issues.                                    |
| <b>Fixed monthly costs</b> agreed upon in advance.   | An endless <b>puzzle of complex invoicing</b> and the cost is never known in advance.  |
| The highest IT-security level including the <b><u>SOC (Security Operations Center)</u></b> .   | You hope to get the best security but at the same time are <b>left to strangers without supervision</b> .  |
| Data center nearby <b>in Slovenia, physical access possible</b> .  | Larger <b>geographical division</b> from the Data center.  |
| <b>Flexibility</b> . NIL finds an adequate solution based on the needs of the client. The contract is adapted to the Slovenian market.                             | Helplessness and <b>depending on the providers' good mood</b> when changing costs and rules overnight.   |
| NIL takes on the <b>burden of managing</b> , which is still user-adapted.  | <b>Left to worldwide call centers</b> for support.<br>A long-term process of searching for a competent engineer.<br>Part of managing can only be transferred to a third party. |

#### Why choose NIL and Flex IT for managed cloud services?

- We help you realize the real business benefits of clouds.
- We provide support (NIL Assist) and offer consulting and implementation services as part of this support.
- We provide you with a state-of-the-art information infrastructure.
- We have extensive business and technical experience with all cloud models.
- We also offer our own public cloud model.
- We specialize in Microsoft cloud solutions.

## About NIL:

NIL is an internationally recognized provider of advanced solutions and services in the fields of data centers, networks, cloud computing, and information security for business and industrial environments, government, public institutions, and telecommunications service providers. We increase the value of our clients' business with consulting services, management services, system integration, and training. NIL employs more than 180 professionals and is part of the Danish Conscia Holding A / S group.